



**DEAL
LEADERS**
INTERNATIONAL

ValuationPLUS

The most powerful tools you, as a business owner, can have in the current business environment are knowledge and a plan. Deal Leaders International can help with both.

A valuation is a critical first step in deciding whether you should start the journey of an exit from your business. However, a traditional valuation does not really help if it does not answer the question as to HOW you will achieve the valuation in a sale.

The *ValuationPLUS* solution has been designed to not only provide you with a sound valuation for your business, but also helps you understand how you could achieve this valuation in the sale of your business.

The *ValuationPLUS* Solution Covers:

BUSINESS VALUATION

Sophisticated valuation methodology | Comprehensive output | Referenced to current market conditions

INTERNATIONALLY CALIBRATED

Industry/Sector peer comparisons | Valuation tools used both locally and internationally | Recent international deal research to understand market activity

MORE THAN JUST A NUMBER

Valuation ranges driven by informed assumptions | Thorough financial modeling allowing for shareholder and exceptional item adjustments | Realistic forecasting to ensure believable outputs

AND THE “HOW”

Market Approach Strategy to identify acquirer categories | Identification of value drivers to build future value | Strategic input into how to deliver maximum deal value

ValuationPLUS. More than just a business valuation.



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